

COMMUNICATION FLOW CHART

Exchanged contact details

YES

NO

Find out more about the person
Job, working hours, family life, hobbies

Make connection

YES

NO

Establish their requirement, their needs in terms of
their look or their health, or their financial well-beings

Ask open question and find
out more about them

YES

NO

Focus on what you have established with their
needs and explain a bit more about the solution

Ask them a direct question
about what they need

YES

NO

Arrange a 3 ways chat with upline and send relevant
videos or fact sheet relating to what they need

Arrange a face to face meeting
with or without upline

YES

Follow up or during 3 ways chat to confirm if they have watched the
video and read the fact sheet? If so what questions do they have?

SIGN UP