

Over the line technique

How to help team members over the line that dictates their ability to stay in business

Reason to quit

- Don't use products for themselves
- They don't meet any team members
- They don't connect people
- They don't promote products to others
- They don't introduce business to others
- They don't set their goals or business plans
- They don't earn any commission
- They don't attend any meetings or conferences

Reason to Stay

- Encourage and help them to use the products
- Introduce them to team members and leaders
- Establish their best way to connect people
- Find out their why and remove their fear & blocks
- Help them to understand the benefits from team
- Help them with plans and monitor with guidance
- Help them to generate income
- Encourage them to attend meetings & conferences